

JOIN OUR TEAM!

Innovate, Collaborate and Elevate with AKA!



By joining AKA, you become a part of a community driven by innovation and a vision for a cleaner world, transforming global power utilization and increasing sustainability with cutting-edge technology.

WHO WE ARE

AKA Energy Systems (AKA) is a systems integrator that offers innovative energy solutions to various industries. With a team of electrical, mechanical, software, and automation engineers, we...

- **DEVELOP,**
- **BUILD,**
- **TEST,**
- **DEPLOY, and**
- **MAINTAIN**

Power systems in marine and offshore industries, microgrids and renewable energy technologies in land-based industries. We operate from offices located in Canada, the United States of America, Europe, and Asia, with teams deployed around the world. Engineering, Manufacturing, and Services are based primarily in our Prince Edward Island facilities.

We prioritize caring for one another, our communities, and the environment. Our goal is to create a significant and positive global impact through the development, advancement, and commercialization of technologies that enhance safety, promote environmental cleanliness, and improve overall well-being.

OUR COMMITMENT TO YOU

- Creative and challenging work environment immersed in cutting-edge technologies
- Working with experienced cross-functional teams in a globally renowned company
- Flexible working conditions and exciting travel opportunities
- Continuous training, and professional and personal development
- Opportunities to learn and work across a wide array of projects and engineering disciplines
- Competitive compensation package, including attractive group benefits.



AKA
Energy Systems

Ahead of the Current. Local Presence. Global Reach.

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CAREERS AT AKA**

STRATEGIC SOURCING SPECIALIST

Employment: Full Time | Reports To: Supply Chain Manager | Location: Poole's Corner, PEI

ABOUT THE ROLE

The Strategic Sourcing Specialist is responsible for the development and execution of long-term strategies to identify and secure key suppliers, while optimizing sourcing processes to achieve cost reductions, improve quality, and increase efficiency. This role focuses on driving value through strategic supplier selection, contract negotiation, and fostering relationships that align with the company's objectives. The specialist will collaborate with cross-functional teams to ensure sourcing strategies align with business goals and support sustainable supply chain management.

POSITION RESPONSIBILITIES STRATEGIC SOURCING

- Develop and implement sourcing strategies that support business goals and deliver value in terms of cost, quality, and delivery.
- Lead the identification and selection of suppliers through research, market analysis, and leveraging supplier networks.
- Negotiate long-term contracts and agreements with suppliers, ensuring favorable terms for the company while mitigating risk.
- Perform supplier segmentation and develop strategies based on supplier capabilities, market conditions, and business needs.
- Conduct total cost of ownership (TCO) analysis and work closely with finance to assess long-term value from suppliers.
- Lead strategic supplier performance management, including regular reviews and continuous improvement initiatives.
- Collaborate with internal stakeholders, such as product development, engineering, and logistics teams, to ensure sourcing strategies are aligned with overall business objectives.

SUPPLIER MANAGEMENT

- Build and maintain strong, long-term relationships with key suppliers to ensure high-quality service, reliability, and performance.
- Monitor and evaluate supplier performance against key metrics and industry standards.
- Implement and maintain supplier performance scorecards to track and improve supplier effectiveness and reduce supply chain risks.

- Address supplier performance issues, negotiate corrective actions, and work towards mutually beneficial resolutions.
- Lead the qualification and evaluation of new suppliers in coordination with other departments.

COLLABORATION & COMMUNICATION

- Communicate sourcing strategies, decisions, and changes to key stakeholders within the organization.
- Partner with procurement and operational teams to integrate sourcing strategies into daily operations and optimize procurement cycles.
- Ensure open communication between internal teams and suppliers to ensure smooth transitions and alignment throughout the sourcing process.

CONTINUOUS IMPROVEMENT

- Actively contribute to the development and refinement of sourcing processes to improve efficiency and reduce costs.
- Lead or participate in cross-functional projects aimed at enhancing sourcing strategies, supplier performance, and supply chain resilience.

POSITION REQUIREMENTS EDUCATION & EXPERIENCE

- A relevant post-secondary educational qualification in business, supply chain management, engineering, or a related field is required.
- A minimum of 5 years of experience in strategic sourcing or a related field, with proven success in developing and implementing sourcing strategies.

- Experience in supplier relationship management, contract negotiation, and cost management is essential.

KNOWLEDGE & SKILLS

- Strong computer skills, including proficiency in Microsoft Office and sourcing tools.
- Excellent organizational, project management, and business administration skills.
- Strong negotiation and conflict resolution skills, with the ability to manage complex contracts.
- Ability to work under pressure, handle multiple priorities, and collaborate effectively within a team.
- Extensive knowledge of industry trends and market analysis techniques.
- Exceptional communication skills (both written and verbal), with the ability to influence and engage both internal and external stakeholders.

OTHER KEY SKILLS

- Critical thinking, analytical ability, and attention to detail.
- Strong decision-making and judgment skills.
- Proven ability to develop and execute strategic plans and initiatives.
- Ability to work independently and as part of a team to meet objectives and deadlines.



HEADQUARTERS
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LOCATIONS
North America - Canada
Asia - Singapore
Europe - MAN Partnership

CAREERS INFO
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